



42<sup>ND</sup> ANNUAL CONFERENCE & AGM  
**AFRICAN UNION FOR  
HOUSING FINANCE**

THE 42ND ANNUAL CONFERENCE & AGM

LUSAKA / ZAMBIA / 2026

# EXHIBITOR PROSPECTUS

Transforming Africa's Housing Future

**Innovation, Technology and Value Chain Synergies**

10-13 NOVEMBER 2026

**RADISSON BLU | LUSAKA, ZAMBIA**

PARTNERSHIP

INNOVATION

AFRICAN IMPACT



## Why Partner With AUHF

The AUHF Annual Conference is where the people who fund, build, regulate and supply Africa's housing meet. The Exhibition Pavilion puts you in the middle of it for two full days — a strategic marketplace for dialogue, demonstration and partnership-building, not a display area.

|                                   |                         |                               |                                |
|-----------------------------------|-------------------------|-------------------------------|--------------------------------|
| <b>200+</b><br>Targeted delegates | <b>25+</b><br>Countries | <b>2</b><br>Days on the floor | <b>24</b><br>Exhibition spaces |
|-----------------------------------|-------------------------|-------------------------------|--------------------------------|

- **Decision-maker access** — regulators, DFIs, financial institutions, developers, investors and fund managers in one room.
- **Demonstrate, don't describe** — a physical space to show products, technologies and research to the people who buy them.
- **Two days of contact** — the exhibition sits on the route to lunch and networking, so traffic is built into the programme.
- **Strategic brand positioning** — company listing in the delegate pack and on the conference website.
- **A limited field** — spaces are capped at 24, so every exhibitor gets visibility.

### Who you will meet

|                                         |                                                                                                                                         |
|-----------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|
| <b>Housing finance institutions</b>     | Banks, building societies and mortgage lenders — AUHF's core membership and the buyers of financial technology, data and risk services. |
| <b>Development finance &amp; donors</b> | DFIs, multilaterals and programme funders sourcing bankable housing pipelines and co-investment partners.                               |
| <b>Institutional investors</b>          | Pension funds, asset managers and private capital seeking housing exposure across African markets.                                      |
| <b>Government &amp; regulators</b>      | Ministries, central banks and housing authorities — the Ministerial Roundtable convenes policy principals directly.                     |
| <b>Developers &amp; contractors</b>     | Affordable-housing developers, construction firms and building-material suppliers scaling delivery.                                     |
| <b>Technology &amp; services</b>        | Proptech, construction technology, valuation, legal, advisory and data providers.                                                       |

*Founded in 1984, the AUHF represents over 70 member institutions from 26 countries; its Secretariat is the Centre for Affordable Housing Finance in Africa (CAHF).*

## Exhibition Options &amp; Rates

|                                                                                                                                                     |                                                                                                                                                                                                                                                                                                |
|-----------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>UNBRANDED<br/>3m × 2m Booth<br/><b>ZMW23,000</b><br/><b>\$1,300</b></p> <p>BRANDED<br/>3m × 2m Booth<br/><b>ZMW31,000</b><br/><b>\$1,700</b></p> | <p><b>Full shell-scheme build</b></p> <p>Includes</p> <ul style="list-style-type: none"> <li>• 1x Cocktail Table &amp; 2x Bar chairs</li> <li>• 1x 1m Expo Counter</li> <li>• Fascia Name</li> <li>• Power Socket</li> <li>• Meals included for 2pax</li> </ul> <p><b>12</b><br/>AVAILABLE</p> |
| <p>UNBRANDED<br/>3m × 1m Booth<br/><b>ZMW16,000</b><br/><b>\$900</b></p> <p>BRANDED<br/>3m × 1m Booth<br/><b>ZMW22,000</b><br/><b>\$1,200</b></p>   | <p><b>Full shell-scheme build</b></p> <p>Includes</p> <ul style="list-style-type: none"> <li>• 1x Cocktail Table &amp; 2x Bar chairs</li> <li>• Fascia Name</li> <li>• Power Socket</li> <li>• Meals included for 2pax</li> </ul> <p><b>8</b><br/>AVAILABLE</p>                                |
| <p>UNBRANDED<br/>1.5m × 1m Booth<br/><b>ZMW11,000</b><br/><b>\$600</b></p> <p>BRANDED<br/>1.5m × 1m Booth<br/><b>ZMW17,000</b><br/><b>\$950</b></p> | <p><b>Full shell-scheme build</b></p> <p>Includes</p> <ul style="list-style-type: none"> <li>• 1x 0.5m Expo Counter &amp; 1x Bar chairs</li> <li>• Fascia Name</li> <li>• Power Socket</li> <li>• Meals included for 2pax</li> </ul> <p><b>4</b><br/>AVAILABLE</p>                             |

### Book your space

- 1** Advise the stand size you require.
- 2** An invoice setting out the space, inclusions and payment terms is issued.
- 3** Upon receipt of your payment, the stand is secured and your stand number confirmed.

#### Key dates

|                                                      |                               |
|------------------------------------------------------|-------------------------------|
| <b>Booking deadline</b>                              | 20 <sup>th</sup> October 2026 |
| <b>Artwork deadline (If Branded Option Selected)</b> | 27 <sup>th</sup> October 2026 |
| <b>Exhibitor setup</b>                               | 11 November 2026              |
| <b>Exhibition open</b>                               | 12 – 13 November 2026         |

#### Contact

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+260 779 177 733 | +260 971 010 718

**Book your stand today — be part of Africa's housing transformation.**

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