

**3 Cities: Johannesburg | Pretoria | Cape Town
05 – 10 March 2018**



South Africa has been focusing on the delivery of affordable housing since the advent of democracy in 1994. With an ambitious state-led housing programme for the most poor, and a sophisticated and well-capacitated construction sector, housing has been an important part of the government's efforts at transformation, growth and development. Over the course of the past 24 years, South African policy makers, private sector practitioners, individual entrepreneurs and households themselves have together contributed to the housing sector we have today.

Join the AUHF as we tour inner-city low income rental housing, greenfield mixed-income affordable housing and other models in Johannesburg, Cape Town and Pretoria to learn about South Africa's efforts, its challenges and successes, in addressing the vast and differentiated need for affordable housing.

The tour will include intensive seminar sessions addressing the housing finance value chain, residential REITs, and new models for rental housing, presented by market leaders in South Africa's housing sector as well as government institutions.

This Study Tour will provide delegates with opportunities to network with one another, as well as with the leading market players in the affordable housing sector in South Africa.

The programme is targeted at personnel in operations of housing finance institutions, and implementation / development departments in the construction sector. The programme is open to all housing finance practitioners, including government officials in national, provincial or local housing and finance departments.



GENERAL PROGRAMME

Sunday | 04 March 2018
Arrival In South Africa

Day 1 | Monday | 05 March 2018
Setting the Context; Government and Private Sector Initiatives

Day 2 | Tuesday | 06 March 2018
**Townships Site Visits
Soweto**

Day 3 | Wednesday | 07 March 2018
**Innecity Housing (rehabilitation or conversion)
Johannesburg**

Day 4 | Thursday | 08 March 2018
**Social Housing
Pretoria**

Day 5 | Friday | 09 March 2018
**Green Housing Initiatives
Cape Town**

Day 6 | Saturday | 10 March 2018
**2 worlds in 1
Cape Town**

Sunday | 11 March 2018
Depart South Africa

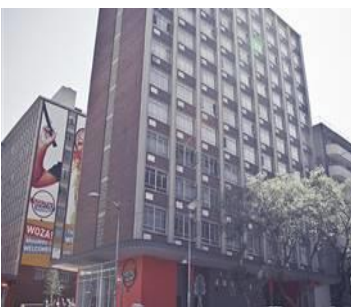
**1 week | 6 days | 13 Sessions |
12 Site Visits**

STUDY TOUR

Affordable Housing Study Tour in South Africa

05 – 10 March 2018

PACKAGE OPTIONS



RATES:		
OPTION 1 – Entire Study Tour:	Members	Non-members
<input type="checkbox"/> All Seminar Sessions <input type="checkbox"/> All Site visits <input type="checkbox"/> 4 nights accommodation in Johannesburg <input type="checkbox"/> Dinner at Melrose Arch <input type="checkbox"/> Gautrain ride from Rosebank to Pretoria <input type="checkbox"/> Half-day Housing Tour in Pretoria CBD (incl. lunch) <input type="checkbox"/> 2 nights accommodation in Cape Town <input type="checkbox"/> Dinner at on a cruise boat	US \$2 470	US \$3 000

RATES:		
OPTION 2 – Entire Study Tour excl. Accommodation in JHB & CPT:	Members	Non-members
<input type="checkbox"/> All Seminar Sessions <input type="checkbox"/> All Site visits <input type="checkbox"/> Dinner at Melrose Arch <input type="checkbox"/> Gautrain ride from Rosebank to Pretoria <input type="checkbox"/> Half-day Housing Tour in Pretoria CBD (incl. lunch) <input type="checkbox"/> Dinner at on a cruise boat	US \$790	US \$970

RATES:		
Option 3 – Study Tour excl. Cape Town:	Members	Non-members
<input type="checkbox"/> Seminar Sessions (Johannesburg & Pretoria only) <input type="checkbox"/> Site visits (Johannesburg & Pretoria only) <input type="checkbox"/> 4 nights accommodation in Johannesburg <input type="checkbox"/> Dinner at Melrose Arch <input type="checkbox"/> Gautrain ride from Rosebank to Pretoria <input type="checkbox"/> Half-day Housing Tour in Pretoria CBD (incl. lunch)	US \$1 450	US \$1 780

RATES:		
Option 4 – Study Tour excl. Cape Town & Accommodation in JHB:	Members	Non-members
<input type="checkbox"/> Seminar Sessions (Johannesburg & Pretoria only) <input type="checkbox"/> Site visits (Johannesburg & Pretoria only) <input type="checkbox"/> Dinner at Melrose Arch <input type="checkbox"/> Gautrain ride from Rosebank to Pretoria <input type="checkbox"/> Half-day Housing Tour in Pretoria CBD (incl. lunch)	US \$490	US \$600

DISCLAIMER

All packages exclude:

- Airline tickets from home country to OR Tambo (vice versa)
- Airport transfer transport from OR Tambo to hotel (vice versa)
- All beverages at tour lunches and dinners.
- Option 1 & 2: excludes flights from OR Tambo to CPT Airport (vice versa)

STUDY TOUR

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DETAILED PROGRAMME

DAY 1 | MONDAY | 05 MARCH 2018

Item	Time	Description
Setting the Context and Government Initiatives		
	08h30 - 09h00	Registration and Collection of information Packs
Session 1:	09h00 - 10h30	Understanding the South African Affordable Housing Sector
Session 2:	10h30 - 11h15	Setting the Vision for Affordable Housing: Housing Policy and Regulatory Frameworks
	11h15 - 11h30	Tea break
Session 3:	11h30 - 12h15	Affordable Housing Financing Mechanisms Strategies and mechanisms for extending access to Housing Microfinance Subsidy Instruments
	12h15 - 13h30	Lunch and Networking
Session 4:	13h30 - 14h15	Understanding the Social Housing (Subsidised Rental Housing) and Cooperative Housing sector
Private Sector Initiatives		
Session 5:	14h15 - 15h00	Financing Mixed Use Developments incl. Ownership and Rental Housing Tenure Using state partnership to deliver scale-negotiating terms and facilitating development. Property Management: Successes and Challenges
	15h00 - 15h15	Tea break
Session 6:	15h15 - 16h00	End User and construction Financing Incentivising affordable housing at scale - equity investment in developers
Session 7:	16h00 - 17h00	Residential Real Estates Investment Trusts (REITs) Key challenges in establishing residential REITs Strategies for targeting new investors

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DETAILED PROGRAMME

DAY 2 | TUESDAY | 06 MARCH 2018

Item	Time	Description
Townships Site Visits		
	08h30	Departure from Courtyard Hotel
Site Visit 1	09h00 - 10h30	Fleurhof Mixed Use Development
	10h30	Depart Fleurhof
Site Visit 2	11h00 - 13h30	Soweto Housing Tour Pre 1994 Houses (including hostels) Backyard Dwelling Fully Subsidised Low cost housing Famous Historic Sites
	13h30 - 15h00	Lunch
Site Visit 3	15h00 - 16h30	Cosmo City
	16h30	Depart Cosmo City
	18h30	Departure from Courtyard Hotel
	19h00 - 21h30	Dinner at Melrose Arch

DAY 3 | WEDNESDAY | 07 MARCH 2018

Item	Time	Description
Innercity Housing (rehabilitation or conversion)		
	09h00	Departure from Courtyard Hotel
Session 8:	09h30 - 11h00	Innercity Rental Housing Models Understanding the Business Model: Success and Challenges Small Scale Landlords Backyard Dwellings
	11h00	Depart TUHF Offices
Site Visit 4:	11h30 - 13h00	Buildings owned by TUHF Clients
	13h00 - 14h00	Lunch
Site Visit 5:	14h00 - 14h30	Maboneng Precinct - Urban Renewal Project
	14h30	Depart Maboneng
Session 9:	15h00 - 16h00	Student Accommodation Understanding the Business Model: Success and Challenges
Site Visit 6:	16h00 - 17h00	South Point Accomodation

STUDY TOUR

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DETAILED PROGRAMME

DAY 4 | THURSDAY | 08 MARCH 2018

Item	Time	Description
Social Housing		
	09h00	Departure from Courtyard Hotel
	09h00 - 10h00	Travel with Gautrain to Pretoria
Session 10:	10h00 - 11h00	Social Housing Understanding the Business Model: Success and Challenges
Site Visit 7:	11h00 - 12h00	Thembelihle Village_Yeast City Housing
	12h00 - 13h00	Lunch
Site Visit 8:	13h00 - 14h30	Historical/Tourist Areas Union Buildings Kruger House Church Square Voortrekker Monument Freedom Park
	14h30 - 15h30	Travel with Gautrain to Rosebank
	16h30	Meet at Rosebank Gautrain Station to Airport
	19h00 - 21h00	Flight to Cape Town
	22h00	Check-in at the Fire and Ice Marriot Hotel

STUDY TOUR

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DETAILED PROGRAMME

DAY 5 | FRIDAY | 09 MARCH 2018

Item	Time	Description
Green Housing Initiatives		
Session 11:	09h00 - 10h00	Credit analysis, informal sector, and Housing Microfinance
Session 12:	10h00 - 11h00	Understanding Green Housing Turnkey Developments
	11h00 - 11h15	Tea break
Session 13:	11h15 - 12h15	Case Study: Kuyasa low-carbon housing development
	12h15 - 13h30	Lunch
	13h30	Departure from the Fire and Ice Marriot Hotel
Site visit 9:	14h30 - 15h30	Delft - Kuyasa Tour of Carbon Finance Project
	15h30	Depart Delft
Site visit 10:	16h30 - 17h30	IHS Housing Project
	18h00 - 21h30	Dinner on a cruise boat

DAY 6 | SATURDAY | 10 MARCH 2018

Item	Time	Description
2 worlds in 1		
Site visit 11:	10h00 - 11h00	Khayelitsha Transactional Centre
Site visit 12:	12h00 - 13h00	2 worlds in 1: Imizamo Yethu & Hout Bay
	13h00 - 15h30	Lunch and reflections on Study Tour
	18h00	Depart Fire and Ice Marriot Hotel to Airport
	19h30	Flight to Johannesburg