

**3 Cities: Johannesburg | Pretoria | Cape Town  
09 – 14 APRIL 2018**

South Africa has been focusing on the delivery of affordable housing since the advent of democracy in 1994. With an ambitious state-led housing programme for the most poor, and a sophisticated and well-capacitated construction sector, housing has been an important part of the government's efforts at transformation, growth and development. Over the course of the past 24 years, South African policy makers, private sector practitioners, individual entrepreneurs and households themselves have together contributed to the housing sector we have today.

Join the AUHF as we tour inner-city low income rental housing, greenfield mixed-income affordable housing and other models in Johannesburg, Cape Town and Pretoria to learn about South Africa's efforts, its challenges and successes, in addressing the vast and differentiated need for affordable housing.

The tour will include intensive seminar sessions addressing the housing finance value chain, residential REITs, and new models for rental housing, presented by market leaders in South Africa's housing sector as well as government institutions.

This Study Tour will provide delegates with opportunities to network with one another, as well as with the leading market players in the affordable housing sector in South Africa.

The programme is targeted at personnel in operations of housing finance institutions, and implementation / development departments in the construction sector. The programme is open to all housing finance practitioners, including government officials in national, provincial or local housing and finance departments.



## GENERAL PROGRAMME

Sunday | 08 April 2018  
**Arrival In South Africa**

Day 1 | Monday | 09 April 2018  
**Setting the Context; Government and Private Sector Initiatives**

Day 2 | Tuesday | 10 April 2018  
**Townships Site Visits  
Soweto**

Day 3 | Wednesday | 11 April 2018  
**Innecity Housing (rehabilitation or conversion)  
Johannesburg**

Day 4 | Thursday | 12 April 2018  
**Social Housing  
Pretoria**

Day 5 | Friday | 13 April 2018  
**Green Housing Initiatives  
Cape Town**

Day 6 | Saturday | 14 April 2018  
**2 worlds in 1  
Cape Town**

Sunday | 15 April 2018  
**Depart South Africa**

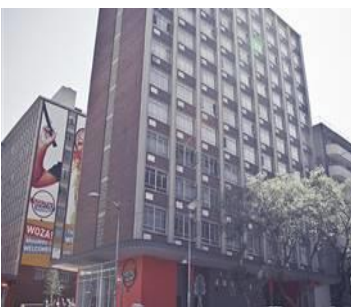
**1 week | 6 days | 13 Sessions |  
12 Site Visits**

# STUDY TOUR

Affordable Housing Study Tour in South Africa

09 – 14 April 2018

## PACKAGE OPTIONS



OPTION 1 – Entire Study Tour:	RATES:	
	Members	Non-members
<input type="checkbox"/> All Seminar Sessions <input type="checkbox"/> All Site visits <input type="checkbox"/> 4 nights accommodation in Johannesburg <input type="checkbox"/> Dinner at Melrose Arch <input type="checkbox"/> Gautrain ride from Rosebank to Pretoria <input type="checkbox"/> Half-day Housing Tour in Pretoria CBD (incl. lunch) <input type="checkbox"/> 2 nights accommodation in Cape Town <input type="checkbox"/> Dinner at on a cruise boat	<b>US \$2 470</b>	<b>US \$3 000</b>

OPTION 2 – Entire Study Tour excl. Accommodation in JHB & CPT:	RATES:	
	Members	Non-members
<input type="checkbox"/> All Seminar Sessions <input type="checkbox"/> All Site visits <input type="checkbox"/> Dinner at Melrose Arch <input type="checkbox"/> Gautrain ride from Rosebank to Pretoria <input type="checkbox"/> Half-day Housing Tour in Pretoria CBD (incl. lunch) <input type="checkbox"/> Dinner at on a cruise boat	<b>US \$790</b>	<b>US \$970</b>

Option 3 – Study Tour excl. Cape Town:	RATES:	
	Members	Non-members
<input type="checkbox"/> Seminar Sessions (Johannesburg & Pretoria only) <input type="checkbox"/> Site visits (Johannesburg & Pretoria only) <input type="checkbox"/> 4 nights accommodation in Johannesburg <input type="checkbox"/> Dinner at Melrose Arch <input type="checkbox"/> Gautrain ride from Rosebank to Pretoria <input type="checkbox"/> Half-day Housing Tour in Pretoria CBD (incl. lunch)	<b>US \$1 450</b>	<b>US \$1 780</b>

Option 4 – Study Tour excl. Cape Town & Accommodation in JHB:	RATES:	
	Members	Non-members
<input type="checkbox"/> Seminar Sessions (Johannesburg & Pretoria only) <input type="checkbox"/> Site visits (Johannesburg & Pretoria only) <input type="checkbox"/> Dinner at Melrose Arch <input type="checkbox"/> Gautrain ride from Rosebank to Pretoria <input type="checkbox"/> Half-day Housing Tour in Pretoria CBD (incl. lunch)	<b>US \$490</b>	<b>US \$600</b>

### DISCLAIMER

#### All packages exclude:

- Airline tickets from home country to OR Tambo (vice versa)
- Airport transfer transport from OR Tambo to hotel (vice versa)
- All beverages at tour lunches and dinners.
- Option 1 & 2: excludes flights from OR Tambo to CPT Airport (vice versa)

# STUDY TOUR

**Affordable Housing Study Tour in South Africa**

**09 – 14 April 2018**



## DETAILED PROGRAMME

DAY 1   MONDAY   09 APRIL 2018		
Item	Time	Description
<b>Setting the Context and Government Initiatives</b>		
	08h30 - 09h00	Registration and Collection of information Packs
<b>Session 1:</b>	09h00 - 10h30	Understanding the South African Affordable Housing Sector
<b>Session 2:</b>	10h30 - 11h15	<b>Setting the Vision for Affordable Housing:</b> Housing Policy and Regulatory Frameworks
	11h15 - 11h30	Tea break
<b>Session 3:</b>	11h30 - 12h15	<b>Affordable Housing Financing Mechanisms</b> Strategies and mechanisms for extending access to Housing Microfinance Subsidy Instruments
	12h15 - 13h30	Lunch and Networking
<b>Session 4:</b>	13h30 - 14h15	<b>Understanding the Social Housing</b> (Subsidised Rental Housing) and <b>Cooperative Housing sector</b>
<b>Private Sector Initiatives</b>		
<b>Session 5:</b>	14h15 - 15h00	<b>Financing Mixed Use Developments</b> incl. Ownership and Rental Housing Tenure Using state partnership to deliver scale-negotiating terms and facilitating development. Property Management: Successes and Challenges
	15h00 - 15h15	Tea break
<b>Session 6:</b>	15h15 - 16h00	<b>End User and construction Financing</b> Incentivising affordable housing at scale - equity investment in developers
<b>Session 7:</b>	16h00 - 17h00	<b>Residential Real Estates Investment Trusts (REITs)</b> Key challenges in establishing residential REITs Strategies for targeting new investors

# STUDY TOUR

Affordable Housing Study Tour in South Africa

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## DETAILED PROGRAMME

### DAY 2 | TUESDAY | 10 APRIL 2018

Item	Time	Description
<b>Townships Site Visits</b>		
	08h30	Departure from the Hotel
<b>Site Visit 1</b>	09h00 - 10h30	Fleurhof Mixed Use Development
	10h30	Depart Fleurhof
<b>Site Visit 2</b>	11h00 - 13h30	<b>Soweto Housing Tour</b> Pre 1994 Houses (including hostels) Backyard Dwelling Fully Subsidised Low cost housing Famous Historic Sites
	13h30 - 15h00	Lunch
<b>Site Visit 3</b>	15h00 - 16h30	Cosmo City
	16h30	Depart Cosmo City
	18h30	Departure from the Hotel
	19h00 - 21h30	Dinner at Melrose Arch

### DAY 3 | WEDNESDAY | 11 APRIL 2018

Item	Time	Description
<b>Innercity Housing (rehabilitation or conversion)</b>		
	09h00	Departure from the Hotel
<b>Session 8:</b>	09h30 - 11h00	<b>Innercity Rental Housing Models</b> Understanding the Business Model: Success and Challenges Small Scale Landlords Backyard Dwellings
	11h00	Depart TUHF Offices
<b>Site Visit 4:</b>	11h30 - 13h00	Buildings owned by TUHF Clients
	13h00 - 14h00	Lunch
<b>Site Visit 5:</b>	14h00 - 14h30	Maboneng Precinct - Urban Renewal Project
	14h30	Depart Maboneng
<b>Session 9:</b>	15h00 - 16h00	Student Accommodation Understanding the Business Model: Success and Challenges
<b>Site Visit 6:</b>	16h00 - 17h00	South Point Accomodation



AFRICAN UNION FOR  
HOUSING FINANCE

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## DETAILED PROGRAMME

### DAY 4 | THURSDAY | 12 APRIL 2018

Item	Time	Description
<b>Social Housing</b>		
	09h00	Departure from the Hotel
	09h00 - 10h00	Travel with Gautrain to Pretoria
<b>Session 10:</b>	10h00 - 11h00	<b>Social Housing</b> Understanding the Business Model: Success and Challenges
<b>Site Visit 7:</b>	11h00 - 12h00	Thembelihle Village_Yeast City Housing
	12h00 - 13h00	Lunch
<b>Site Visit 8:</b>	13h00 - 14h30	<b>Historical/Tourist Areas</b> Union Buildings Kruger House Church Square Voortrekker Monument Freedom Park
	14h30 - 15h30	Travel with Gautrain to Rosebank
	16h30	Meet at Rosebank Gautrain Station to Airport
	19h00 - 21h00	Flight to Cape Town
	22h00	Check-in at the Fire and Ice Marriot Hotel

# STUDY TOUR

Affordable Housing Study Tour in South Africa

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## DETAILED PROGRAMME

### DAY 5 | FRIDAY | 13 APRIL 2018

Item	Time	Description
<b>Green Housing Initiatives</b>		
<b>Session 11:</b>	09h00 - 10h00	Credit analysis, informal sector, and Housing Microfinance
<b>Session 12:</b>	10h00 - 11h00	Understanding Green Housing Turnkey Developments
	11h00 - 11h15	Tea break
<b>Session 13:</b>	11h15 - 12h15	Case Study: Kuyasa low-carbon housing development
	12h15 - 13h30	Lunch
	13h30	Departure from the Hotel
<b>Site visit 9:</b>	14h30 - 15h30	Delft - Kuyasa Tour of Carbon Finance Project
	15h30	Depart Delft
<b>Site visit 10:</b>	16h30 - 17h30	IHS Housing Project
	18h00 - 21h30	Dinner on a cruise boat

### DAY 6 | SATURDAY | 14 APRIL 2018

Item	Time	Description
<b>2 worlds in 1</b>		
<b>Site visit 11:</b>	10h00 - 11h00	Khayelitsha Transactional Centre
<b>Site visit 12:</b>	12h00 - 13h00	2 worlds in 1: Imizamo Yethu & Hout Bay
	13h00 - 15h30	Lunch and reflections on Study Tour
	18h00	Depart the Hotel to Airport
	19h30	Flight to Johannesburg

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