



THE BANKING
ASSOCIATION
SOUTH AFRICA

**The Next Decade for the IUHF: Facing
the Challenges Together**

AUHF AGM/CONFERENCE

**22 September 2010
Sun International - Gaborone**



Introduction

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- IUHF
- Impact of global crisis on IUHF
- Steps to mitigate and address
- AUHF - IUHF





International Union of Housing Finance

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- Established 1914
- Global network of organisations and individuals active in housing finance issues
- Sample of members
 - Affordable Housing Institute (USA)
 - Housing Development Finance Corporation (India)
 - AUHF
 - Bank of Tanzania
 - The Banking Association SA
 - Barbados Mortgage Finance
 - Cagamas
 - FMO





Impact of global crisis

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- Significant number of members from Europe and North America
 - Epicentre of global crisis
- IUHF had 146 members in 2008
- Current membership is 83
 - 71 organisations
 - 12 individuals
- Loss of members
 - 54 in 2009
 - 9 in 2010
- Members gained
 - 1 in 2009
 - 4 of those who did not pay in 2008 rejoined
 - 3 in 2010

*SARB
**PWC





Initiatives to mitigate

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- Reposition the IUHF to provide optimal service to members, while curtailing costs
 - Using reserves, but will only last for 2 years
- Housing Finance International now electronically available to members only. Summer 2010 issue:
 - Dubai's Real Estate Boom and Bust 2002-2008
 - Revitalisation of Brazil's Housing Finance System
 - Towards a Sustainable Housing Finance System
 - Northern Ireland's Housing Market
 - Housing Policy Realignment in East Asia
 - The Impact of the Financial Crisis on UK Mortgage Funding
- IUHF Fact Sheets
- Member Expert Database
- Promoting IUHF and serving members – Partner in International Social Housing Summit in Netherlands 13/14 October with members getting 10% discount
- Consolidate offerings to members – then leverage off this to attract new members





AUHF - IUHF

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- Contributions to Housing Finance International
- Completion of questionnaires for IUHF Fact Sheet on Africa
 - Per country
 - Collate into African statistics
 - CAHF infrastructure and expertise
- Identify housing finance “experts” on continent and put them onto Member Expert Database
- Develop membership of IUHF as we drive membership for AUHF
- Identify relevant events, conferences and other gatherings the IUHF and AUHF can support, with a quid pro quo for members

