

SHELTER AFRIQUE  
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# SHELTER - AFRIQUE

THE COMPANY FOR HABITAT AND HOUSING IN AFRICA

## SHELTER- AFRIQUE



*Shelter Afrique ... meeting Africa's housing needs*

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## Section 1: About Us

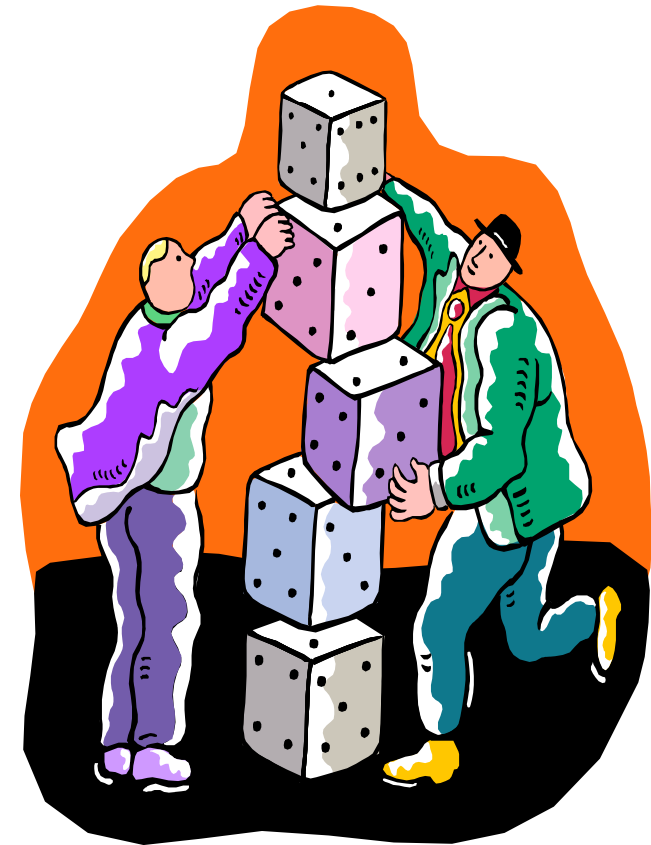
- A vision by key African leaders & AfDB in 1980:
  - ✓ Recognize development of Housing as priority.
  - ✓ Need to create a regional Institution to cater for housing finance challenge.
- SHAF Charter-signed in Lusaka, 1982.
- Publicly Chartered but commercially managed.
- Shareholding: 43 Countries; 2 Institutions.

# Capital Composition: Member & Non-Member Countries.



## Section 2: What Can Shelter Afrique do for its member countries?

- a) Direct Loans to Developers for:
- New Housing estates;
  - Infrastructure (site & services);
  - Neighborhood and Housing Improvement.



## Section 2: What Can Shelter Afrique do for its member countries?

### b) LOC to Housing Finance Institutions to support:

- New Mortgages;
- Construction Finance;
- Small & medium scale building material producers;
- Procurement of building materials and equipment.



## Section 2: What Can Shelter Afrique do for its member countries?

### c) Technical assistance:

- Structuring projects proposals, feasibility studies;
- Advisory service on housing policy;
- Privatization, establishment of housing finance institutions.



### d) Corporate loans:

- To seasoned developers or large developers with a track record.

## Section 2: What Can Shelter Afrique do for its member countries?

### e) Strategic Partnership with:

- **Government:** Housing units for Civil Service;
- **Local Authorities:** Developing requisite infrastructure;
- **Corporate:** Design and implementation of Employee Housing Schemes-mines, industry, institutions e.t.c;
- **Co-operatives:** Housing Schemes for Members and capacity building.



## Section 2: What Can Shelter Afrique do for its member countries?

### f) Low-income and special housing projects:

- Low income housing products;
- Participation in Slum upgrading programmes;
- Participation in water and sanitation projects.



## Section 3: Doing Business with Shelter-Afrique



- **Max. loan amount:** US\$7 million or 60% of total project cost, whichever is less
- **Grace Period:** up to 3 years
- **Currencies:** US\$/ Rand/Euro/KES/ CFA
- **Price:** Competitive but market based rates

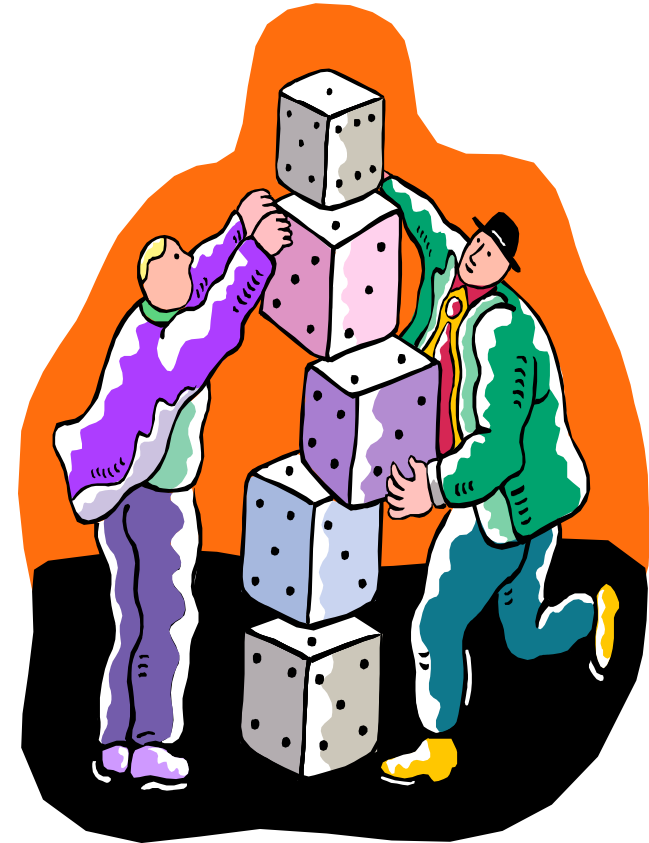
## Section 3: Doing Business with Shelter-Afrique



- **Capacity:** Ability to syndicate financing to undertake projects that are larger in size
- **Proposal:** Well documented feasibility study
- **Approvals:** By statutory authorities including an EIA
- **KYC:** Background and experience of developer

## Section 4: Lessons Learned/Challenges

- High costs and delays in perfecting security and title;
- Statutory approvals often bureaucratic and may cause delays in project implementation;
- Difficulty in accessing serviced land;
- High cost of building materials;
- Market perception of alternative technology;
- Financial markets not fully developed (both on the supply and demand side)



## Section 5: Selected Projects in Member Countries

### Bahari Beach - Tanzania



# Rhino Park Project, Namibia



# Rocky Crest Project, Namibia



07/10/2004

# KMA Estate, Kenya.



# Espace Residence, Senegal



# Commercial Building, Mali.



## Section 6: Contact Us.

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**THANK YOU**